



## Hammersmith Trade Services

A division of Hammersmith Marketing Ltd.

### WEEKLY USA GRAIN AND PROTEIN REPORT September 10, 2022

Wheat prices in the USA were up strongly this week with winter wheat up by almost USD 20 m/t while spring wheat was up by about USD 15 m/t. Most of the increase in wheat prices was due to the reaction to comments that Russian president Putin made about the grain corridor in the Black Sea. With next week – Monday – being the time for the next WASDE wheat closed the week very strongly. Everyone seems to be expecting higher wheat prices.

Corn prices also finished the week strongly – moving about USD 8 m/t higher with most experts saying that this too is a Black Sea reaction as most of what Ukraine ships is corn not wheat. So, corn would be hit the hardest by any further export problems in Ukraine.

Next weeks WASDE was also important to corn prices as many experts seem to feel that the USDA will reduce corn yields which should be quite bullish for US corn prices.

Soybeans and soymeal finished the week a little lower, but the market was trying to move higher on Friday when there were some stories about US soybean crop problems. Seems that there could be some delays to US soybean exports due to quality problems – problems that seem to relate more to the last stocks of old crop soybeans.

Overall, the market seems to be expecting a bullish WASDE next week for all grains and oilseeds. Monday will be an active and exciting day.

All shipments in bulk grain vessels unless stated otherwise.  
(NOLA is New Orleans, Louisiana, USA.)

FOB port or location specified. Prices in US\$, in metric tons:

ALL PRICES ARE FOR September 2022/November 2022

|  |                          |  |
|--|--------------------------|--|
| Wheat, Superior, France, Rouen                 | USD 335>>320 December    |  |
| Barley, France, Rouen port                     | USD 300/304              |  |
| Corn, FOB France – Atlantic                    | USD 340>>325 December    |  |
| Soymeal, 48% protein, USA, Rotterdam           | USD 530>>535 December    |  |
| Soymeal, 48% protein, Brazil, Rotterdam – spot | USD 500/510              |  |
| Corn Gluten Meal, USA FOB NOLA                 | USD 810/820 m/t November |  |
|  |                          |  |

DDGS prices were steady to a little lower this week, but container freight rates are slipping so CNF prices to major markets by container should be as much as USD 10 m/t lower. The lower container freights will also be good for corn gluten meal shipments, most of which go in containers.

Soymeal prices were down for the week by about USD 10 m/t while fishmeal prices were much lower, both will put some pressure on both CGM and DDGS export prices. However, with higher corn prices this week it may limit any weakness.

As prices slip lower, especially CNF prices, the export demand should pick up as buyers try to book some bargain prices.

**SECTION 2 --- FISHMEAL COMMENTS AND PRICES: PERUVIAN**

Some trade publications report that new season prices in Peru have dropped by close to USD 100 m/t as a number of China buyers were in the market for late 2022, early 2023 shipments. Estimates on how much was booked range from 20,000 m/t to 100,000 m/t. The market was a little surprised as most had felt that there would not be too much pre-season business until the IFFO conference in October. MSI Ceres mentions that there were also good pre-bookings for both Germany and Ecuador.

Trade reports also say that prices to China are lower for the new season due to the poor economic situation there. If the situation gets worse there is the chance that fishmeal demand could drop which will move prices lower. The problem for Peru is – if China lowers its fishmeal imports where will the fishmeal be sold.

Peru’s fishmeal exports to the end of August are reported to be at 823,000 m/t with 657,000 m/t for China, 53,000 m/t for Germany, 42,000 m/t for Ecuador with 53,000 to other Asian destinations.

**PERU “INDICATION” FISHMEAL PRICES:**

**European fishmeal prices – FOB North German port.**

| Type             | Protein %   | Price per m/t USD |
|------------------|-------------|-------------------|
| Herring fishmeal | 72% protein | 2,110             |
| Danish fishmeal  | 64% protein | 1,640             |
| Peru fishmeal    | 64% protein | 1,750             |
|                  |             |                   |
|                  |             |                   |